

# MSP Employees highlighted in the May 2015 BOMA Newsletter

\*Courtesy of St. Paul BOMA Monthly Newsletter May 2015



BOMA's mission is to provide leadership to the commercial real estate industry through legislative and regulatory advocacy, education, research, and international networking.

## What Property Professionals Need to Know and Why This Could Impact Their Own Properties



Gregory S. Miller



Alex Young



Steve Wellington

What do investors and developers look for in a potential project? How does their approach and strategy differ from others and is there common ground that they all start from? They will also discuss what types of projects they look for and do they stay in a specific geographic area or market niche' when looking for projects? In addition, they will provide insight on what role a tenant might play in the process – are they the first point of contact and do they look at the demographics of the site or does the developer take care of that?

Please join us an expert panel moderated by **Dick Schadegg**, Schadegg Commercial Real Estate provides insight on this important topic through project examples and discussion on trends.

### Introducing our panelists...

**Gregory S. Miller**, CCIM, CPM<sup>®</sup>, is a principal of Interstate Partners LLC, a commercial real estate development/investment company with offices in Minneapolis, Chicago, and Milwaukee companies. Throughout his career, Greg has been responsible for the Acquisition and Development of millions of square feet of property.

**Alex Young**, President of MSP Commercial and oversees all aspects of the company, including general management, new development and project coordination, and asset management of the existing portfolio of healthcare properties.

**Steve Wellington**, President, founded Wellington Management Inc. (WMI) a St. Paul-based commercial real estate firm in 1984 and currently owns and manages four million sf. (\$350 million portfolio of more than 90 properties located in 18 different Twin Cities communities.)

**DATE:** Monday, May 11, 2015  
**TIME:** 11:40am – 12:00 – Networking  
 12:00 – 1:30pm - Program  
**LOCATION:** DoubleTree by Hilton  
 411 Minnesota Street, St. Paul  
**COST:** \$39.00 early member reg.  
 \$44.00 late/walk-in reg.  
 \$48.00 non-member

**1 Hour of Continuing Education has been approved for this program.**

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To register, call 651-291-8888 or visit [www.bomastpaul.org](http://www.bomastpaul.org). Cancellations must be received by Friday, May 11th by 10:00am. Substitutions will be honored. Credit cards are accepted online and through the BOMA office. Bring your questions for our panelists!

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**Events at a glance:**  
 BOMA & A Brew .....May 7th  
 Membership Meeting.....May 11th  
 Brokers Group.....May 14th  
 WLGO.....May 20th

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## ANNUAL MEETING AWARDS



*Rich Hanson received the Chair's Award for his involvement as Chair of the Education Committee, FMA & RPA instructor and Emerging Leaders instructor as well as his involvement on BOMA's Board.*